

Aesop[®] Automated Substitute Placement & Absence Management

Aesop completely automates the process of substitute placement and absence management for more than 2,700 school boards worldwide. As Software-as-a-Service (SaaS), Aesop does not require any hardware, software or phone lines at the school board. Instead, integrated phone and internet technologies allow all personnel to access the service anytime, anywhere. Aesop saves countless hours of manual sub-calling, while capturing rich streams of data for better employee absence management. Aesop also saves data entry time by integrating with many other software applications.

Aesop provides:

- Automated web and phone-based substitute placement
- Real-time absence data analysis and custom report building
- Easy data integration with many software providers (payroll, HR, etc.)
- Reduced absenteeism through 24/7 tracking and accountability

Serving *thousands* of school boards worldwide.

Teachers can use Aesop to . . .

register their absences at any time, either by calling a toll-free number or by logging on via the web.

Substitutes can use Aesop to . . .

search for available assignments anytime, either by calling a toll-free number or by logging on via the web. Aesop will also notify substitutes based on preference lists managed by the district.

Administrators can use Aesop to . . .

know in real time which employees are absent, why they're out and who is substituting for them. Administrators stay informed through extensive reporting and can use skill-matching and preference lists to ensure qualified substitute placements.

WHY AUTOMATE?

Before automating with Aesop, our customers were tired of:

- Early mornings and late nights calling substitutes
- Inability to fill all of the absences
- A lack of instantly available, customizable reports
- No easy way to track absenteeism or unemployment claims
- Piles of unorganized paperwork

By automating, our customers gained:

- Automated sub placement through phone and internet
- Increased fill rates
- Real-time reports that are fully customizable to meet specific needs
- Data to successfully fight unfounded unemployment claims
- Elimination of all absence-related paperwork, including approvals
- 24/7 system access for all users
- Ability to manage substitute selection at school board and teacher levels

Automation results in:

- Reduced substitute placement costs and increased efficiency
- Hours reclaimed for other school board priorities
- Lower absenteeism rates through teacher accountability
- Ensured quality of substitutes in the classroom
- Improved communication among all school board personnel



“The versatility of the reporting features is highly impressive. Aesop puts more information in the hands of my principals than we were previously able to provide. In addition, we have a better variety of divisional reports that are easy to produce.”

Terry Borys | Superintendent of Schools and CEO, Louis Riel School Division, Winnipeg, MB

WHY CHOOSE AESOP?

Ease of use

- Easy 24/7 access for all users over the phone and internet
- No new hardware or software to install
- No need to upgrade – ever. Aesop is constantly being enhanced for all users.

Experience

- First web and phone solution, with 3 patents and additional patents pending
- Used by more than 2 million educators across North America, including 9 provinces
- More than 10 years of Software-as-a-Service (SaaS) experience
- Extensive data security measures include 24/7 system monitoring, with multiple communications and power supply redundancies

Extensive reporting

- Reduce absenteeism through improved teacher accountability
- Real-time reports provide current and historical information
- Custom reporting allows users to easily build an infinite number of reports
- Easily export and manipulate data in formats such as Excel, Access and HTML
- Multiple pre-built standardized reports

Flexibility

- Satisfying the needs of school boards ranging from 20 employees to 20,000
- Customizable options include preference and exclusion lists and skill matching
- Flexible system conforms to and enhances your existing business processes

Integration

- Free, built-in tool for easy data integration
- Advanced integration options, including automatic imports and custom setups
- Proven experience integrating with 60+ payroll, HR and other applications

Industry-leading customer service

- Free unlimited support through phone, e-mail and live chat
- Friendly, knowledgeable staff, located at Frontline's corporate headquarters
- Personal training options available based on the school board's preference

“Our experience with Aesop has been great, with friendly, helpful staff who are available for questions even if it isn't the first time we've asked them.”

Nicholas Weswick | Controller, School District 60 - Peace River North, Fort St. John, BC

WHY SWITCH TO AESOP?

According to our clients who switched, Aesop offers:

- Better listening and more responsiveness from the customer support team
- System flexibility by adapting to your processes, rules and operational needs
- Instant access to customizable reports with easy export features (HTML, Excel, etc.)

Constant enhancements

- Aesop releases frequent system-wide enhancements for free
- New and improved features are based on customer needs and requests
- All customers instantly benefit from newly released features

Improved communication

- Paperless approval process for faster approvals and better tracking
- Teachers can attach files and leave notes with absences
- Aesop posts web alerts and sends email notifications for personnel

Greater availability of IT resources

- No hardware, software or phone lines to install or maintain
- Frontline maintains and monitors Aesop 24/7
- The Aesop system is housed in a secure, world-class facility outside Toronto with 7-day power backup

Increased efficiencies

- Flexible integrations with other software applications eliminate dual data entry
- Reduce absenteeism and fight unemployment claims by improving accountability
- Custom report writer allows personnel to pull limitless data into a variety of formats



More than 400 school boards have already switched from other automated systems to Aesop.

IMPLEMENTATION:

What are the steps?

Here is a general project outline of the steps involved in implementing Aesop. We realize that you have a lot of priorities other than just implementing Aesop. That's why we'll take the process at the speed with which you're comfortable. It can be done easily in 5-8 weeks, but if you want to go faster or slower, **we'll work with your timeline!**

Step 1: Process Review & Planning

- Conference call with your personnel and your Client Services Specialist
- Review the steps for the implementation process
- Set a "go live" date and timeline for the project
- Discuss your current processes and how Aesop will meet your specific needs

Step 2: Data Migration

- Your Client Services Specialist will walk you through what you need to provide to our team in an Excel spreadsheet
- **The Aesop team will import all your data into Aesop for you**

Step 3: Configuration

- Set up business rules in Aesop
- Configure Aesop to work with your school board processes

Step 4: Training

- Choose from training at your school board or at our company headquarters
- Receive **personalized training** from a knowledgeable Aesop expert
- We will equip you with the knowledge and materials to easily train your end-users (teachers and substitutes)

Step 5: Final Review

- Test processes and make any final configuration changes in Aesop

Don't worry – we won't leave you hanging after you "go live" on Aesop! Our Aesop Specialists are available by **instant live chat, phone and email** whenever you have any questions.

PROCESS REVIEW
& PLANNING

1

DATA MIGRATION

2

CONFIGURATION

3

TRAINING

4

FINAL REVIEW

5

"From the start of our district's Aesop implementation, the three things that have impressed us the most are the seamless integration with our other databases, the intuitive website and the exemplary customer service."

Jessie Foley | Former Manager – Employment Support Services,
Edmonton Catholic Schools, Edmonton, AB

PRICING

Aesop is a **service** for which school boards pay a subscription. Aesop is *not* a computer system to buy, but rather a solution.

1. One-time setup and training fee

This fee covers an Aesop Implementation Specialist working in person with you to set up the system and train your personnel.

2. Subscription

Instead of long-term contracts, Aesop offers a low-risk subscription for the school year. Your school board will receive a service bill based on the number of employees in your school board who were listed as active in the Aesop system. There are no charges for substitutes.



"We had been spending a significant amount of money on teacher absences and substitute placement, with no way to control these costs across our schools. Aesop has given us the ability to finally see what absences are being taken when and to make data-driven decisions that save money and improve the quality of education in our schools."

John Brennan | Director of Human Resources, Lester B Pearson School Board, Dorval, QB

IN THEIR OWN WORDS...

Manager of Employment Support Services from Edmonton, AB: "Aesop takes such pressure off the schools and off my clerks who work at the replacement help desk. We were able to put a lot of the day-to-day processes back at the school. Things that demanded a lot of communication before and were time-consuming are now done by Aesop."

Manager of Human Resources from Moose Jaw, SK: "You can't manage something if you don't have data. Aesop gives employers timely and accurate information to better manage employee absences."

Administrative Services Secretary from Chaska, MN: "Our sub callers worked 50 hours a week trying to fill over 200 absences, whereas now Aesop requires less than 20 hours per week and does so much more! Our fill rates hover between 95% and 100%. With recent budget constraints, Aesop has become a valuable partner in the management of our school district."

Substitute Coordinator from Greenville, MI: "After three years, we could not upgrade our programming due to our equipment being outdated. So, we asked our sub calling provider to make a presentation of their updated product. We also asked Aesop to make a presentation of their product. After the presentations, there was no hesitation – Aesop would become our new sub calling system."

Assistant Superintendent for HR from White Plains, NY: "With Aesop, we are able to win 96-98% of our substitute claims for unemployment insurance. Aesop gives us hard facts, and it's easy for unemployment to rule in our favor when they're looking at data."

Technology Coordinator from Union Grove, WI: "Aesop's live-chat tech support is superior to any tech support I have used thus far in my position as Technology Coordinator for the school district. My questions are always answered in a prompt, courteous, and professional, yet personable manner."

Director of Human Resources from Cabarrus County, NC: "Principals, teachers, and substitutes have stopped me on the street, at the mall, and at restaurants, telling me how much better it is. Without reservation, I would gladly recommend Aesop to any school district."

Human Resources Assistant from Beaver Dam, WI: "The training of both substitutes and staff went off without a hitch. Even those employees who were 'technologically challenged' had very little trouble adapting to the new system."

Human Resources Secretary from Tulsa, OK: "You have the best customer service team by a landslide compared to any other customer service anywhere."

"Aesop has been great! Our teachers love the fact that they have some control over who comes into their classroom by using the 'Favorite Five' list and can communicate with their sub ahead of time."

Bonnie Bistretzan | Human Resource Officer, Prairie South School Division, Moose Jaw, SK

ABOUT OUR COMPANY

Frontline Technologies Canada is a wholly owned subsidiary of Frontline Technologies, Inc. Frontline Technologies is a privately-owned, international corporation dedicated to revolutionizing workforce management through innovative software technologies. Frontline has grown to provide web-based solutions to **thousands of clients across the United States, Canada, the United Kingdom, Australia and Russia.**

In 1998, Frontline Technologies launched into the K-12 market with Aesop, a breakthrough automated substitute placement and absence management system incorporating both the phone and the internet. Since then, Aesop has been **adopted by more than 2,700 school boards worldwide** and has expanded into a variety of other industries, including health care, security staffing, live events, manufacturing and libraries.

Frontline believes in sharing products, services and opportunities that improve work life. Our team of dedicated professionals holds to the highest ethical standards, **providing only the best service** with an attitude of respect and a goal of continued partnership with our customers, vendors and employees.



"Aesop is a great web-based program with no additional costs for upgrades. The program has improved our school division's efficiency in substitute placement and absence management. Also, Aesop's live chat is first-rate – it always provides prompt and helpful responses."

Lucy Pashko | Administrative Assistant, St. Paul Education Regional Division 1, St. Paul, AB

CONTACT US

Frontline Technologies Canada, Inc.

864 Caistorville Rd
Binbrook ON N0A 1C0

Phone: **1.866.574.7141**

Fax: **905.692.6097**

Info@AesopCanada.com

www.AesopCanada.com

